

Helpful Hints for Selling Your Home

THE FIRST IMPRESSION of your property is most important. The yard should be properly maintained at all times. You will need to have the lawn mowed and raked, shrubs trimmed, driveway and sidewalks swept clean and all debris removed from your property.

You will need to open all shades or drapes to give maximum amount of light to any of your dark rooms. You will need to replace all burned out light bulbs and repair faulty switches. You will want to use light colors when painting they add cheerfulness to dark rooms.

You will need to fix any badly cracked plaster, loose door knobs and crooked light fixtures. Even the small things can hinder the sale of your home.

You will need to remove all unnecessary items in attics, stairways, basement and garage.

You will need to fix any faulty plumbing. If you have a leaky faucet it can discolor porcelain. It can also call attention to fact that you have plumbing problems.

You will need to do some minor redecorating things, such as painting, rug shampooing, etc. You want to do anything that will create an appealing appearance.

You will need to keep radios and televisions off during the showing of your property to eliminate any possible distractions of the prospect.

If you have pets, you will want them kept out of the way or out of the house. There are many people who are uneasy around animals.

You will want your home comfortably warm in cold weather and moderately cool in hot water.

You should never make apologies for any adverse appearance of your home. This will only emphasize any defects.

The buyers will ask a great many questions of your David Adams Realty Agent during the showing of your home and most prefer to do this in privacy. This showing should proceed without your presence. This will make the buyer feel more relaxed. If you insist on being present, please do not discuss terms, price, etc. Your David Adams Realty Agent we will handle these details.

You will need to furnish us with the amount of your taxes and utilities on the property. We will also need to know about any recent major improvements such as a new roof, driveway, etc.

Always remember, if you receive a reasonable offer, it is wise to negotiate immediately, it may never be repeated.

You will need to always be prepared to show your property. If you delay a prospect, you may lose the sale. Your David Adams Realty Real Estate agent will always arrange appointments with you in advance.

You must always keep your David Adams Realty agent informed of where you may be reached at all times.

Finally, all our staff here at David Adams Realty have years of experience and are available to furnish you with expert advice on any problems or questions that may arise.